# HeartLife Above and Below the Line



# Where is my behaviour?





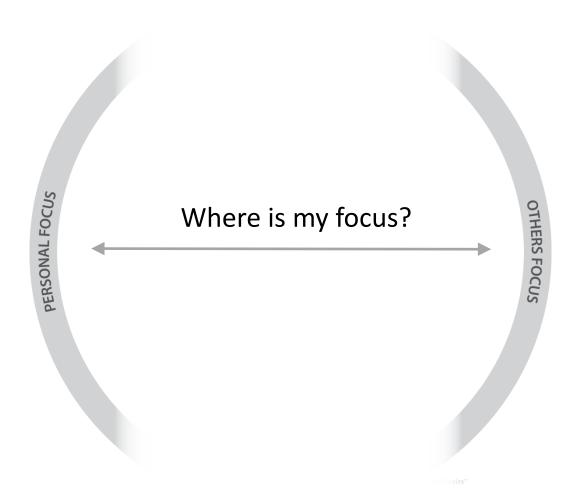
# Indicator language

Above the line Functional Constructive Effective

Ineffective
Defensive
Dysfunctional
Below the line



# Where is my focus?



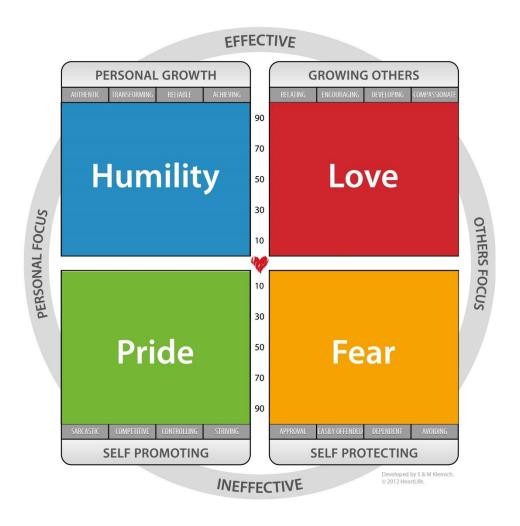


### Quadrant names





## HeartLife quadrant colours





#### Indicator depth

**EFFECTIVE** 

Developed character 'we' Inside out I'm OK Living **from** significance

Striving **for** significance I'm not OK Outside in 'me' Underdeveloped character

INEFFECTIVE



PERSONAL FOCUS

OTHERS FOCUS

# Personal growth HUMILITY

APPROACHABLE GENUINE CALMA
ADMITS MISTAKES
SPEARSTHEIR TRUTH NO EGO
STRONG CHARACTER SAFE
RESPECTFUL SELF BRAVE OPEN

High performance with honour

growing others

#### LOVE

EMPATHY NOT ABOUT ME
COACH AND CRITIC PASSION
SERVES OTHERS FORGIVENESS
EMOTIONALLY ENGAGED
CARING ENDURING GIVING OPEN
DEPENDABLE TRUSTWORTHY

An intelligent willingness to do what is best for others

# Self promoting PRIDE

AGGRESSIVE POWER
BULLY UNAPPROACHABLE GO
DOMINATING GREED GO
ARROGANT POSITION INSECURE
SELF AMBITION FIGHT
PROVING OF SELF PUSHY BOASTFUL
SELF RIGHTEOUS PUSHY HUNTER

The prison that traps us in our ego and self-importance

Self protecting

#### FEAR

PASSIVE PROVING OF SELF PASSIVE CONVENTIONAL SHAME INSECURE COMPLIANT PEOPLE PLEASING BLAME NEEDY TIMID WITHDRAWN INDECISION HUNTED 2008 PLANE HIDE

The fortress that holds us lack from potential and promise



